Financial Analysis
Consolidated financial analysis (2012-2015) - Based on IFRS

|  |  | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial structure | Liability to asset ratio (\%) | 42.58 | 57.70 | 56.69 | 58.17 |
|  | Long-term fund to PP\&E ratio (\%) | 170.33 | 182.99 | 199.33 | 192.85 |
| Solvency | Current ratio (\%) | 79.43 | 50.33 | 61.41 | 57.67 |
|  | Quick ratio (\%) | 68.95 | 42.98 | 54.49 | 49.86 |
|  | Interest coverage ratio (\%) | 6,104.36 | 4,911.23 | 3,219.10 | 2,585.36 |
| Operations | Accounts receivable turnover (x) | 6.72 | 6.14 | 5.66 | 5.57 |
|  | Average collection days | 54.31 | 59.44 | 64.48 | 65.52 |
|  | Inventory turnover (x) | 13.05 | 12.00 | 12.19 | 12.46 |
|  | Accounts payable turnover (x) | 9.01 | 9.53 | 10.03 | 11.11 |
|  | Average days sales | 27.96 | 30.41 | 29.94 | 29.29 |
|  | Property, plant and equipment turnover (x) | 2.45 | 2.54 | 2.51 | 2.46 |
|  | Total asset turnover (x) | 0.99 | 0.79 | 0.77 | 0.75 |
| Profitability | Return on assets (\%) | 16.99 | 13.53 | 11.00 | 10.84 |
|  | Return on equity (\%) | 29.48 | 27.34 | 25.51 | 26.19 |
|  | Pre-tax income as a \% of paid-in capital | 58.29 | 55.89 | 54.87 | 53.10 |
|  | Net income margin (\%) | 16.59 | 14.49 | 13.79 | 13.92 |
|  | EPS (NT\$) | 6.07 | 5.79 | 5.56 | 5.76 |
| Cash flow | Cash flow ratio (\%) | 86.82 | 42.37 | 53.00 | 43.57 |
|  | Cash flow adequacy ratio (\%) | 129.18 | 111.11 | 106.30 | 99.96 |
|  | Cash reinvestment rate (\%) | 9.63 | 6.18 | 7.50 | 5.43 |
| Leverage | Operating leverage | 2.07 | 2.13 | 2.66 | 2.84 |
|  | Financial leverage | 1.02 | 1.02 | 1.03 | 1.04 |
| Others | EBITDA (NT\$'000) (Note) | 30,529,287 | 31,003,599 | 31,295,941 | 32,284,941 |
|  | EBITDA margin (\%) (Note) | 30.61 | 28.60 | 27.79 | 27.80 |

Explanation of significant changes in 2015 compared with the previous year:
(1) The rise in borrowings led to increased interest expenses and a lower interest coverage ratio.
(2) The cash reinvestment rate declined due to lower operating cash inflows in 2015.

Note: The 2014 and 2013 data do not include discontinued operations.

Stand-alone financial analysis (2012-2015) - Based on IFRS

|  |  | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial structure | Liability to asset ratio (\%) | 42.61 | 57.20 | 57.15 | 58.32 |
|  | Long-term fund to PP\&E ratio (\%) | 228.82 | 265.54 | 270.52 | 258.53 |
| Solvency | Current ratio (\%) | 54.21 | 34.63 | 28.64 | 33.17 |
|  | Quick ratio (\%) | 46.49 | 29.92 | 24.32 | 25.76 |
|  | Interest coverage ratio (\%) | 4,841.74 | 3,835.17 | 2,726.79 | 2,426.13 |
| Operations | Accounts receivable turnover (x) | 5.39 | 5.10 | 5.38 | 5.58 |
|  | Average collection days | 67.71 | 71.56 | 67.84 | 65.41 |
|  | Inventory turnover (x) | 10.10 | 11.13 | 11.42 | 8.34 |
|  | Accounts payable turnover (x) | 10.28 | 11.46 | 12.34 | 13.52 |
|  | Average days sales | 36.13 | 32.79 | 31.96 | 43.76 |
|  | Property, plant and equipment turnover (x) | 2.27 | 2.69 | 2.67 | 2.58 |
|  | Total asset turnover (x) | 0.71 | 0.59 | 0.59 | 0.59 |
| Profitability | Return on assets (\%) | 17.73 | 13.71 | 11.28 | 11.49 |
|  | Return on equity (\%) | 29.48 | 27.34 | 25.51 | 26.19 |
|  | Pre-tax income as a \% of paid-in capital | 53.52 | 48.49 | 46.02 | 49.01 |
|  | Net profit margin (\%) | 23.37 | 19.74 | 18.38 | 18.74 |
|  | EPS (NT\$) | 6.07 | 5.79 | 5.56 | 5.76 |
| Cash flow | Cash flow ratio (\%) | 58.81 | 21.31 | 32.37 | 28.39 |
|  | Cash flow adequacy ratio (\%) | 128.55 | 103.57 | 89.23 | 77.55 |
|  | Cash reinvestment rate (\%) | 3.22 | - | 1.25 | 0.75 |
| Leverage | Operating leverage | 2.02 | 2.64 | 5.89 | 3.28 |
|  | Financial leverage | 1.03 | 1.06 | 1.12 | 1.06 |

Explanation of significant changes in 2015 compared with the previous year:
(1) The decline in inventory turnover and increase in average days sales were both due to the higher inventory at year-end to meet robust handset sales.
(2) The cash reinvestment rate declined due to lower operating cash inflows in 2015.
(3) The operating leverage decreased due to a rising operating income resulting from lower operating expenses in 2015.

Note: The 2012-2015 financial data have been duly audited by independent auditors.
Formulas for the above tables:
Financial structure
(1) Debt to asset ratio = Total liabilities $/$ Total assets
(2) Long-term fund to PP\&E ratio = (Shareholders' equity + Long-term liabilities) / Net PP\&E

Solvency
(1) Current ratio $=$ Current assets $/$ Current liabilities
(2) Quick ratio $=$ (Current assets - Inventory - Prepaid expenses) $/$ Current liabilities
(3) Interest coverage ratio = Income before interest and taxes / Interest expense

Operations
(1) Accounts receivable turnover $=$ Net revenue / Average accounts receivable
(2) Average collection days $=365 /$ AR turnover
(3) Inventory turnover = COGS / Average inventory
(4) Accounts payable turnover $=$ COGS $/$ Average accounts payable
(5) Average days sales = 365 / Inventory turnover
(6) PP\&E turnover = Net revenue / Average net PP\&E
(7) Total asset turnover $=$ Net revenue $/$ Average total assets

Profitability
(1) Return on assets $=$ [Net income + Interest expense $\times(1-$ Tax rate $)]$ / Average assets
(2) Return on equity = Net income / Average equity
(3) Net income margin = Net income / Net sales
(4) EPS $=($ Net income - Preferred stock dividend $) /$ Weighted average outstanding shares

Cash flow
(1) Cash flow ratio $=$ Cash flow from operating activities $/$ Current liabilities
(2) Cash flow adequacy ratio $=$ Net cash flow from operating activities for the past 5 years / (Capital expenditures + Increases in inventory + Cash dividend) for the past 5 years (2009-2011 numbers were calculated based on ROC GAAP)
(3) Cash reinvestment rate $=$ (Cash flow from operating activities - Cash dividends) / (Gross PP\&E + Long-term investments + Other assets + Working capital) (Note: Use zero if working capital value is negative)
Leverage
(1) Operating leverage $=($ Net revenue - Variable operating costs and expenses $) /$ Operating income
(2) Financial leverage $=$ Operating income $/$ (Operating income - Interest expense)

Others
(1) EBITDA $=$ Operating income + Depreciation + Amortization
(2) EBITDA margin = EBITDA / Net revenue

Consolidated financial analysis (2011-2012) - Based on ROC GAAP


Stand-alone financial analysis (2011-2012) - Based on ROC GAAP

|  |  |  | 2011 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| Financial | Liability to a | ratio (\%) | 42.23 | 45.93 |
| structure | Long-term fund | to fixed asset ratio (\%) | 169.34 | 201.57 |
|  | Current ratio |  | 34.59 | 40.77 |
| Solvency | Quick ratio (\%) |  | 28.47 | 32.04 |
|  | Interest cove | e ratio (\%) | 6,314.20 | 4,343.60 |
|  | Accounts rec | able turnover (x) | 9.76 | 10.22 |
|  | Average coll | on days | 37.39 | 35.71 |
|  | Inventory tur | er (x) | 10.37 | 10.09 |
| Operations | Accounts pa | le turnover (x) | 12.26 | 10.28 |
|  | Average day | ales | 35.19 | 36.17 |
|  | Fixed asset tur | over (x) | 1.98 | 2.34 |
|  | Total asset tu | over (x) | 0.73 | 0.74 |
|  | Return on as | S (\%) | 15.90 | 16.99 |
|  | Return on eq | (\%) | 26.99 | 29.78 |
| Profitability | \% of paid-in | Operating income | 32.65 | 33.06 |
| Profitability | capital | Pre-tax income | 43.39 | 47.90 |
|  | Net profit ma | (\%) | 21.75 | 21.60 |
|  | EPS (NT\$) |  | 4.70 | 5.46 |
|  | Cash flow ra | (\%) | 74.40 | 67.31 |
| Cash flow | Cash flow ad | uacy ratio (\%) | 148.99 | 133.23 |
|  | Cash reinves | ent rate (\%) | 9.70 | 6.38 |
| everage | Operating le | age | 2.16 | 2.18 |
| Leverage | Financial lev |  | 1.02 | 1.04 |

Note: All financial data have been duly audited by independent auditors.
Formulas for the above tables:
Financial structure
(1) Debt to asset ratio = Total liabilities / Total assets
(2) Long-term fund to fixed asset ratio = (Shareholders' equity + Long-term liabilities) / Net fixed assets

Solvency
(1) Current ratio $=$ Current assets $/$ Current liabilities
(2) Quick ratio $=$ (Current assets - Inventory - Prepaid expenses) / Current liabilities
(3) Interest coverage ratio = Income before interest and tax / Interest expense

Operations
(1) Accounts receivable turnover $=$ Net revenue / Average accounts receivable
(2) Average collection days $=365 /$ AR turnover
(3) Inventory turnover = COGS / Average inventory
(4) Accounts payable turnover $=$ COGS $/$ Average accounts payable
(5) Average days sales $=365$ / Inventory turnover
(6) Fixed asset turnover = Net revenue / Average net fixed assets
(7) Total asset turnover = Net revenue / Average total assets

Profitability
(1) Return on assets $=$ [Net income + Interest expense * (1 - Tax rate)] / Average assets
(2) Return on equity = Net income / Average equity
(3) Net income margin = Net income / Net sales
(4) EPS $=($ Net income - Preferred stock dividend) $/$ Weighted average outstanding shares

Cash flow
(1) Cash flow ratio = Cash flow from operating activities / Current liabilities
(2) Cash flow adequacy ratio $=$ Net cash flow from operating activities for the past 5 years $/$ (Capital expenditures + Increases in inventory + Cash dividend) for the past 5 years
(3) Cash reinvestment rate $=$ (Cash flow from operating activities - Cash dividends) / (Gross fixed assets + Long-term investments + Other assets + Working capital) (Note: Use zero if working capital value is negative)

## Leverage

(1) Operating leverage $=$ (Net revenue - Variable operating costs and expenses) / Operating income
(2) Financial leverage $=$ Operating income / (Operating income - Interest expense)

Others
(1) EBITDA $=$ Operating income + Depreciation + Amortization
(2) EBITDA margin = EBITDA / Net revenue

