## **Chapter 1 Company Highlights**

## Vision

The Company's core vision is to provide customers with the best user experience and become a leader in digital convergence. Maintaining integrity as a core value of the Company ensures that corporate social responsibility takes root, thereby enhancing the company's ability to maximize the interests of its stakeholders as it strives to become a top-tier company globally.

## **Core Competency**

The Company has established a cross-media platform integrating mobile communications, fixed-line, cable TV and broadband services. Through integration, the Company is able to provide seamless digital convergence services across "multiple screens and a cloud" to meet the demands of the consumer, home and enterprise markets for excellent service and information security. TWM has become a leading player in TIME: telecommunications, internet, media and entertainment.

## **Excellent Brand Image**

#### Brand-new experience to embrace 4G era

Continuing to pursue innovation, TWM has been leading the market by launching mobile cloud services – including myVideo (cloud video), myMusic (online music) and myPlay1 (mobile app games) – to let customers experience the variety of a digital life. Digital convergence lies at the heart of the Company's business strategy, integrating telecom, media, cloud service, and physical/virtual channel resources, to meet the new generation's demand for top-quality 4G high-speed mobile broadband services. In addition, TWM provides cross-platform, seamlessly integrated media and mobile application services to offer users a brand-new experience.

With its customer-centric approach, TWM has simplified complex technologies into simple, practical, user-friendly services to give customers the most satisfying digital experience possible. By providing localized but world-class quality service, TWM has become an integral part of each user's daily life.

## **Date of Incorporation**

The Company was founded on February 25, 1997.

### **Milestones**

1. The Company's merger and acquisition activities and status of affiliates:

- 1) Merger and acquisition activities: None
- 2) Status of affiliates: Please refer to Chapter 7 "Affiliates"
- 2. Status of the Company's reorganization: Not applicable

3. Significant changes in shareholdings of directors, supervisors and major shareholders:

Please refer to Chapter 2 "Changes in shareholdings of directors, managers and major shareholders"

- 4. Changes in management control: None
- 5. Changes in operation or business scope: None
- 6. Other major items that may significantly influence shareholders' rights or the Company: None

| January  | 2014 | James Jeng was appointed President at the 16 <sup>th</sup> meeting of the sixth Board of Directors.   |
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| November | 2013 | Internet Data Center (IDC), which received an Uptime Institute Tier III certification for design and construction, began operations.  |
| October  | 2013 | Won two 15MHz x 2 blocks on the 700MHz (spectrum A4) and the 1800MHz (spectrum C1) bands in the 4G auction.   |
| Мау      | 2013 | Launched mobile app version of myfone online shopping service.  |
| November | 2012 | Launched mobile video service, myVideo.   |
| August   | 2012 | Approved the acquisition of a 20% stake in Taiwan Pelican Express Co., Ltd. for NT\$344mn through Fubon Multimedia Technology (also known as momo).   |
| May      | 2012 | Launched instant messaging service, M+ messenger.   |
| Мау      | 2012 | Launched first own-brand smartphone, the Amazing A1.  |
| August   | 2011 | Company's capital dropped to NT\$34.2bn after a capital reduction of NT\$3.8bn.   |
| June     | 2011 | Richard Tsai and Daniel Tsai were elected Chairman and Vice Chairman, respectively, at the first meeting of the sixth Board of Directors.   |
| April    | 2011 | The Board of Directors approved the acquisition of a 51% stake in Fubon Multimedia Technology for NT\$8.35bn through TWM's 100%-owned subsidiary Wealth Media Technology.   |
| October  | 2010 | Cliff Lai and Vivien Hsu were appointed Co-Presidents at the 17 <sup>th</sup> meeting of the fifth Board of Directors, effective January 1, 2011.   |
| Мау      | 2010 | TFN Media Co., Ltd. (TFNM), a TWM affiliate, acquired a 45% stake in ezPeer of Taiwan Kuro Times Co., Ltd. TFNM raised its stake to 100% in August 2011.  |
| January  | 2009 | Founded Taipei New Horizon Co., Ltd. (49.9% holding) with Fubon Land Development Co., Ltd. to develop a cultural park at the site of the old Songshan tobacco plant under a 50-year BOT contract with the Taipei City Government. |
| June     | 2008 | Richard Tsai and Daniel Tsai were elected Chairman and Vice Chairman, respectively, at the first meeting of the fifth Board of Directors.   |

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| April     | 2008 | Acquired a 100% stake in Hurray! Times Communications (Beijing) Ltd.   |
| February  | 2008 | Introduced three new brands – Taiwan Mobile, TWM Broadband and TWM Solution – to provide   |
|           |      | consumers, homes and enterprises with integrated telecommunication services including wireless communication, cable TV and fixed-line services.  |
|           | 2007 |  |
| December  | 2007 | Company's capital dropped to NT\$38bn after a capital reduction of NT\$12bn.   |
| August    | 2007 | Acquired a 45% stake in Taiwan Telecommunication Network Services Co., Ltd. (TTN). TWM raised its stake to 100% in August 2008 and merged it into Taiwan Fixed Network Co., Ltd. (TFN).  |
| April     | 2007 | Acquired an 84% stake in TFN. TWM acquired full ownership of TFN in December 2007.   |
| January   | 2007 | Launched 3.5G (HSDPA) service.   |
| August    | 2006 | Richard Tsai and Daniel Tsai were elected Chairman and Vice Chairman, respectively, at the 10 <sup>th</sup> meeting of the fourth Board of Directors.  |
| Мау       | 2005 | First in Taiwan to launch 3G (WCDMA) services.   |
| November  | 2004 | Joined the Bridge Mobile Alliance, the largest mobile alliance in Asia.  |
| August    | 2004 | Acquired a 67% stake in Mobitai, increasing its subscriber base to 8.2 million. TWM acquired full  |
|           |      | ownership of Mobitai In January 2006 and merged it into TransAsia Telecommunications (TAT) in December 2007.   |
| July      | 2003 | Harvey Chang was appointed President and CEO at the 15 <sup>th</sup> meeting of the third Board of Directors   |
| July      | 2003 | Daniel Tsai and Richard Tsai were elected Chairman and Vice Chairman, respectively, at the 2 <sup>nd</sup> meeting of the third Board of Directors.  |
| June      | 2003 | TCC Group's operating model was discontinued.  |
| August    | 2002 | Listed on the Taiwan Stock Exchange.   |
| Мау       | 2002 | C. S. Chen was appointed President at the 2 <sup>nd</sup> meeting of the third Board of Directors.   |
| May       | 2002 | Set up TCC Group to centralize the administration of Taiwan Cellular Corp., TFN and other affiliates<br>Jack T. Sun was appointed Committee Chairman, Richard Tsai Committee Vice Chairman, Joseph<br>Lee CEO, S. T. Chang COO and Ray-Ying Fan CSO. |
| April     | 2002 | Jack T. Sun and Joseph Lee were re-elected Chairman and Vice Chairman, respectively, at the 1 <sup>st</sup> meeting of the third Board of Directors.   |
| February  | 2002 | Granted 3G license.  |
| July      | 2001 | Acquired a 95.62% stake in TransAsia Telecommunications (TAT), boosting its subscriber base to 6.42 million. TWM acquired full ownership of TAT in June 2006 and merged it into TWM in September 2008.   |
| November  | 2000 | Ray-Ying Fan was appointed President at the 8 <sup>th</sup> meeting of the second Board of Directors.  |
| September | 2000 | First private telecom operator to be listed on Taiwan's OTC market.  |
| June      | 1999 | Jack T. Sun and Joseph Lee were re-elected Chairman and Vice Chairman, respectively, at the 1 <sup>st</sup> meeting of the second Board of Directors.  |

| January  | 1998 | Started commercial operations.   |
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| December | 1997 | First nationwide private operator to obtain a GSM 1800 network operating license.                |
| February | 1997 | Company was incorporated.  |
| January  | 1997 | Jack T. Sun and Joseph Lee were elected Chairman and Vice Chairman, respectively, while Lai-Ting |
|          |      | Zou was appointed President at the 1 <sup>st</sup> meeting of the first Board of Directors.      |
| Мау      | 1996 | Prepared for the Company's incorporation.  |

# Awards and recognitions from 2013 up to the publication date in 2014

| November  | 2013 | Received the ISO 50001 certification for efficient energy management.   |
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| November  | 2013 | Received the "2013 Taiwan Corporate Sustainability Award - Excellence in Telecom Sector" and the "Role Model Award for Community Service and Outreach" from the Taiwan Institute for Sustainable Energy Research. |
| October   | 2013 | Recognized as the "2013 Most Prestigious Company in Taiwan" by <i>CommonWealth</i> magazine, ranking No.1 in the telecom sector.  |
| September | 2013 | Selected once again as a member of the Dow Jones Sustainability Indices' Emerging Markets Index.  |
| September | 2013 | Achieved ISO 14064-1 standards for greenhouse gas (GHG) emissions and removals.   |
| September | 2013 | Received an award for excellence due to joining the Ministry of Economic Affairs' voluntary energy-saving program from 2011 to 2013.  |
| August    | 2013 | Awarded "Excellence in Corporate Social Responsibility" by <i>CommonWealth</i> magazine for the seventh consecutive year.   |
| July      | 2013 | Received the highest "A++" rating and ranked as one of the top 5 listed companies in<br>"Transparency and Information Disclosure" from Taiwan's Securities and Futures Institute for the<br>eighth year in a row. |
| June      | 2013 | Named a recipient of "The Best of Asia: Icon on Corporate Governance, Taiwan region" award, marking the seventh year in a row that TWM received an award from <i>Corporate Governance Asia</i> magazine.          |
| Мау       | 2013 | Received the "Trusted Brand Gold Award" for the tenth consecutive year from Reader's Digest.  |

| Мау   | 2013 | Received the top prize of the "Corporate Social Responsibility Award" in the Education Promotion category from <i>Global Views Monthly</i> magazine. |
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| March | 2013 | Received the internationally renowned Swiss SGS Qualicert certification for its quality direct store channel and customer service system.            |