

## Sales volume in the past two years

Services		2016		2017	
		Sales volume	Revenue (NT\$'000)	Sales volume	Revenue (NT\$'000)
Mobile	Mobile services (‘000 subs at the year end)	7,439	52,624,338	7,227	49,278,207
Domestic fixed telephony	Local calls (‘000 minutes) <sup>1</sup>	332,634	558,769	293,180	501,421
	Long distance calls (‘000 minutes) <sup>1</sup>	120,851	91,583	107,565	80,317
International fixed telephony	International calls (‘000 minutes) <sup>1</sup>	306,650	2,500,771	196,779	1,827,835
Fixed line data transmission (‘000 lines)		190	2,150,261	202	2,272,813
Sales revenue <sup>2</sup>		NA	48,112,301	NA	52,221,069
Others		NA	10,609,475	NA	10,989,445
Total			116,647,498		117,171,107

1: Outgoing minutes only.

2: Including retail sales of handsets, accessories, information products, 3C home appliances, etc.

## Human Resources

### Employee statistics in the past two years up to publication date

Year		2016	2017	2018 (as of February 23)
Number of employees	Consolidated	7,663	7,836	7,890
	Stand-alone	3,983	3,949	3,974
Education level	Ph.D.	0.16%	0.18%	0.18%
	Master's	14.30%	14.14%	14.04%
	University	57.13%	61.54%	61.75%
	College	18.34%	17.71%	17.66%
	Others	10.07%	6.43%	6.37%
Average age		36.23	36.67	36.73
Average years of service		6.82	7.25	7.32