## **Compensation to Directors and Management Executives**

### 1. Directors' compensation

																						Unit: N15										
					Director	s' compensation	ı							Compens	sation as an e	mployee																
Title	Name	Name Representative	Cash compe	ensation (A)	Pension (B)	Director's rei	nuneration (C)	Professio	onal fee (D)	A+B+C+D as	a % of net profit		ased salary (E)	Retirem emplo	ent pay of yees (F)	Earnings pa	aid as bor	nus to empl	loyees (G)	A+B+C+D+E+ net p		Compensation from investees other than										
			Stand-alone	Consolidated	Stand-alone Consolidated	Stand-alone	Consolidated	Stand-alone	Consolidated	Stand-alone	Consolidated	Stand-alone	d-alone Consolidated Stand-alone	d Stand-alone Consolidate	Stand-alone Consolidated						Stand-alone		subsidiaries									
				Consolidated					Consolidated		Consolidated		Consolidated		Consolidated	Cash Stock Cash	Cash	Stock														
Chairman	Fu-Chi Investment Co., Ltd.	Daniel M. Tsai																														
Director	Fu-Chi Investment Co., Ltd.	Richard M. Tsai																														
Director	Fu-Chi Investment Co., Ltd.		35,038,536 3	35,038,536																												
Director	TCC Investment Co., Ltd.	Howard Lin			rd Lin e Lin in was ed on (2019) Cheng ang Chang led on	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536																			
Director	TCC Investment Co., Ltd.	Jamie Lin (Mr. Lin was elected on April 1, 2019)												35,038,536	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536	35,038,536 35,48	35,038,536 35,458,536	35,458,536		22,840,451	22,840,451	1 3,813,071	4,299,071	0.4943%	% 0.5015%	26,323,869	323,869 26,323,869
Director	Fu-Chi Investment Co., Ltd.	ent (Mr. Chang resigned on May 1, 2019)																														
Director	TCC Investment Co., Ltd.	James Jeng (Mr. Jeng resigned on April 1, 2019)																														
Independent Director	Jack J.T.	Huang																														
Independent Director	Hsueh-Je	en Sung																														
Independent Director	Char-Dir	Chung	-	_		20,947,507	20,947,507	1,060,000	1,060,000	0.1763%	0.1763%	_	-	-	-	_	_	_	_	0.1763%	0.1763%											
Independent Director	(Mr. Lu was June 21	, 2019)						.,,	.,,																							
Independent Director	Jamie ( Mr. Lin re February 1	signed on																														

Note 1: According to the Company's Articles of Incorporation and the Rules for Setting Director's Remuneration, directors' remuneration is determined based on their duties, risks and involvement. The Remuneration and Nomination Committee reviews the compensation mechanism periodically. Note 2: The figures in the table include expenses for company cars and gasoline reimbursement, but do not include compensation paid to company drivers, which totaled NT\$808,365.

Note 3: In addition to the above table, remuneration paid to directors for their services to all consolidated entities (such as consultants who are not employees) totaled NT\$11,800,008.

Unit: NT\$

## 2. Range of compensation to directors

	Name of directors							
Range of compensation to directors	Directors' c	ompensation	Director's compensation + Compensation as an employee					
	On a stand-alone basis	On a consolidated basis	On a stand-alone basis	On a consolidated basis				
NT\$0~NT\$999,999	San-Cheng Chang, Howard Lin, Chris Tsai, James Jeng, Jamie Lin	San-Cheng Chang, Howard Lin, Chris Tsai, James Jeng	San-Cheng Chang, Howard Lin, Chris Tsai	San-Cheng Chang, Howard Lin, Chris Tsai				
NT\$1,000,000~NT\$1,999,999	-	Jamie Lin	_	_				
NT\$2,000,000~NT\$3,499,999	Richard M. Tsai, Hsi-Peng Lu							
NT\$3,500,000~NT\$4,999,999	_	_	_	_				
NT\$5,000,000~NT\$9,999,999	TCC Investment Co., Ltd., Jack J.T. Huang, Hsueh-Jen Sung, Char-Dir Chung	TCC Investment Co., Ltd., Jack J.T. Huang, Hsueh-Jen Sung, Char-Dir Chung	TCC Investment Co., Ltd., Jack J.T. Huang, Hsueh-Jen Sung, Char-Dir Chung	TCC Investment Co., Ltd., Jack J.T. Huang, Hsueh-Jen Sung, Char-Dir Chung				
NT\$10,000,000~NT\$14,999,999	—	-	James Jeng	James Jeng				
NT\$15,000,000~NT\$29,999,999	Fu-Chi Investment Co., Ltd.	Fu-Chi Investment Co., Ltd.	Fu-Chi Investment Co., Ltd., Jamie Lin	Fu-Chi Investment Co., Ltd., Jamie Lin				
NT\$30,000,000~NT\$49,999,999	Daniel M. Tsai	Daniel M. Tsai	Daniel M. Tsai	Daniel M. Tsai				
NT\$50,000,000~NT\$99,999,999	-	-	-	-				
NT\$100,000,000 and above	-	_	-	-				
Total	13	13	13	13				

## 3. Management executives' compensation

	-		Unit: NT\$
President, Jamie Lin; Executive Vice President and Chief Financial Officer, Rosie Yu; Senior Vice President and Chief Technology Officer, Tom Koh; Vice President and General Counsel, Ariel Hwang; Vice President and Chief Information Officer, James Chang; Vice President and Chief Data Officer, Eddie Chan; Vice President, Jay Hong; Vice President, Iris Liu; Vice President, Naomi Lee; Vice President, C.H. Wu; Vice President, Shirley Chu; Vice President, Joan Hung; Vice President, Steve Chou; Vice President, Daphne Lee; Vice President, David Lin; Vice President, Michael Teng Resigned managers: President, James Jeng; Senior Vice President and Chief Business Officer, Jeff Ku			
Salary (A)	Stand-alone	86,207,780	
Salary (A)	Consolidated	86,567,780	
Pension (B) *	Stand-alone	1,584,000	
	Consolidated	1,584,000	
Performance-based salary (C)	Stand-alone	38,643,586	
Ferformance-based salary (C)	Consolidated	38,803,465	
	Stand-alone	Cash	33,725,700
Earnings paid as bonus to	Stand-alone	Stock	—
employees (D)	Consolidated	Cash	33,725,700
	Consolidated	Stock	-
	Stand-alone	1.2832%	
A+B+C+D as a % of net profit	Consolidated	1.2874%	
Compensation from investees of	other than subs	sidiaries	1,125,750

\* The Company's contribution to employees' pension account, not actual amount paid.

Note: Figures do not include compensation paid to company drivers, which totaled NT\$2,270,821.

#### 4. Range of compensation to management executives

Range of compensation to	Name of manage	Name of management executives					
management executives	On a stand-alone basis	On a consolidated basis					
NT\$0~NT\$999,999	_	—					
NT\$1,000,000~NT\$1,999,999	_	_					
NT\$2,000,000~NT\$3,499,999	_	_					
NT\$3,500,000~NT\$4,999,999	_	_					
NT\$5,000,000~NT\$9,999,999	Jeff Ku, Tom Koh, Ariel Hwang, James Chang, Eddie Chan, Jay Hong, C.H. Wu, Steve Chou, Shirley Chu, Joan Hung, Iris Liu, Naomi Lee, Daphne Lee, David Lin, Michael Teng	Jeff Ku, Tom Koh, Ariel Hwang, James Chang, Eddie Chan, Jay Hong, C.H. Wu, Steve Chou, Shirley Chu, Joan Hung, Iris Liu, Naomi Lee, Daphne Lee, David Lin, Michael Teng					
NT\$10,000,000~NT\$14,999,999	James Jeng	James Jeng					
NT\$15,000,000~NT\$29,999,999	Jamie Lin, Rosie Yu	Jamie Lin, Rosie Yu					
NT\$30,000,000~NT\$49,999,999	_	_					
NT\$50,000,000~NT\$99,999,999	_	—					
NT\$100,000,000 and above	_	_					
Total	18	18					

Note: Compensation paid to managers in the above table was based on tenure. Compensation paid to managers who also served as directors is detailed in the "Directors' compensation" table.

## 5. Compensation mix of management executives

Title and name	Salary and pension	Performance-based salary	Earnings paid as bonus to employees
President, Jamie Lin	41.3%	29.6%	29.1%
Executive Vice President and Chief Financial Officer, Rosie Yu	47.5%	25.5%	27.0%
Senior Vice President and Chief Technology Officer, Tom Koh	47.2%	26.5%	26.3%
Vice President and General Counsel, Ariel Hwang	49.1%	26.7%	24.2%
Vice President and Chief Information Officer, James Chang	55.7%	24.9%	19.4%
Vice President and Chief Data Officer, Eddie Chan	54.9%	26.0%	19.1%
Vice President, Jay Hong	52.4%	21.8%	25.8%
Vice President, Iris Liu	50.1%	27.1%	22.8%
Vice President, Naomi Lee	56.1%	25.9%	18.0%
Vice President, C.H. Wu	56.0%	24.6%	19.4%
Vice President, Shirley Chu	33.8%	33.1%	33.1%
Vice President, Joan Hung	34.1%	32.5%	33.4%
Vice President, Steve Chou	49.8%	25.7%	24.5%
Vice President, Daphne Lee	55.0%	27.4%	17.6%
Vice President, David Lin	48.8%	28.6%	22.6%
Vice President, Michael Teng	50.5%	26.6%	22.9%
President, James Jeng*	97.1%	2.9%	0.0%
Senior Vice President and Chief Business Officer, Jeff Ku *	84.0%	16.0%	0.0%

\* Resigned

#### 6. Manager and employee bonuses

Unit: NT\$ As of February 24, 2020

Title and name	Stock bonus	Cash bonus	Total	As a % of net profit
President, Jamie Lin				
Executive Vice President and Chief Financial				
Officer, Rosie Yu				
Senior Vice President and Chief Technology				
Officer, Tom Koh				
Vice President and General Counsel,				
Ariel Hwang				
Vice President and Chief Information Officer,				
James Chang				
Vice President and Chief Data Officer,				
Eddie Chan	-	33,725,700	33,725,700	0.2702%
Vice President, Jay Hong				
Vice President, Iris Liu				
Vice President, Naomi Lee				
Vice President, C.H. Wu				
Vice President, Shirley Chu				
Vice President, Joan Hung				
Vice President, Steve Chou				
Vice President, Daphne Lee				
Vice President, David Lin				
Vice President, Michael Teng				

# Compensation of directors and management executives as a percentage of net income over the past two years and guiding principles

#### 1. Directors' compensation

Unit: NT\$

Туре	Year	Directors' compensation	Net income	As a % of net income
On a stand-alone basis	2018	114,836,628	13,642,172,236	0.8418%
	2019	114,809,634	12,481,166,870	0.9198%
On a consolidated basis	2018	130,591,878	13,642,172,236	0.9573%
	2019	116,816,384	12,481,166,870	0.9359%

#### Guiding principles for compensation of directors

#### Remuneration policies, standards and package

- (1) Directors' (including independent directors) remuneration and compensation are paid according to the Company's Articles of Incorporation and Rules for Setting Director's Remuneration as approved by the board. Remuneration or other equivalent allowance for directors is based on their involvement in the Company's operations, contribution to the Company, and industry norms. Compensation paid to directors is pursuant to the ratio specified in the Company's Articles of Incorporation, when the company makes a profit.
- (2) Transportation allowances are paid based on attendance in board meetings and for services rendered as the chairman or a member of the Audit Committee or Remuneration and Nomination Committee.

#### Procedures for setting remuneration

- In accordance with the Company's Articles of Incorporation, compensation paid to directors shall not exceed 0.3% of the Company's annual profit after deducting losses from previous years.
- (2) Directors' remuneration and transportation allowances are determined in accordance with the Rules for Setting Director's Remuneration.

#### Performance factor

According to the Company's Articles of Incorporation, directors' remuneration shall be based on the Company's operating profit. Each director's remuneration is assessed based on his/her contribution to the operations of the Company and the board. The Company has also set the Rules for Setting Director's Remuneration, and the Remuneration and Nomination Committee reviews the compensation mechanism periodically, taking future operating risks, environmental conservation and corporate social responsibility into consideration.

#### 2. Compensation of management executives

Unit: NT\$

Туре	Year	Compensation of management executives	Net profit	As a % of net profit
On a stand-alone basis	2018	152,607,876	13,642,172,236	1.1186%
On a stand-alone basis	2019	160,161,066	12,481,166,870	1.2832%
	2018	153,044,487	13,642,172,236	1.1218%
On a consolidated basis	2019	161,806,695	12,481,166,870	1.2964%

#### Guiding principles for compensation of management executives

#### Remuneration policies, standards and package

- (1) Compensation paid to the president and vice presidents comprises a fixed monthly salary and performance bonus.
- (2) Performance bonuses are determined based on the president's or the vice president's contribution to the Company and the results of an annual performance appraisal. The above-mentioned bonuses have been proposed by the Remuneration and Nomination Committee for approval at the board meeting.

#### Procedures for setting performance bonuses

- In accordance with the Company's Articles of Incorporation, employee profit sharing shall come from a pool of 1% to 3% of the Company's annual net income after deducting losses from previous years.
- (2) Year-end bonuses are set based on the Company's performance and the annual budget approved by the board and the chairman.

#### **Performance factor**

- (1) Variable compensations in the form of employee profit sharing and performance-based bonuses account for approximately 50% of the remuneration and are determined based on the president's or vice president's contribution to the Company's operations. The Company shall review the compensation mechanism periodically, taking future operating risks, environmental conservation and corporate social responsibility into consideration.
- (2) The Human Resources Division is tasked with preparing the annual compensation for the president and vice presidents, and submitting a report to the Remuneration and Nomination Committee.