Compensation to Directors and Management Executives

1. Directors' compensation

| Title | Name | Representative | Directors' compensation |  |  |  |  |  |  |  | $A+B+C+D$ <br> *as a \% of net profit |  | Compensation as an employee |  |  |  |  |  |  |  | $\underset{* \text { as a } \% \text { of net profit }}{\mathrm{A}+\mathrm{B}+\mathrm{C}+\mathrm{E}+\mathrm{F}+\mathrm{G}}$ |  | Compensation from investees other than subsidiaries |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Cash compensation (A) |  | Pension (B) |  | Director's remuneration (C) |  | Professional fee (D) |  |  |  | Performance-based salary (E) |  | Retirement pay of employees (F) |  | Earnings paid as bonus to employees (G) |  |  |  |  |  |  |
|  |  |  | Stand-alone | Consolidated | Stanc-alone | Consolidated | Stand-alone | Consolidated | Stand-alone | Consolidated | Stand-alone | Consolidated | Stand-alone | Consolidated | Stand-alone | Consolidate | Stand-alone |  | Consolidated |  | Stand-alone | Consolidated |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Cash | Stock | Cash | Stock |  |  |  |
| Chairman | $\begin{array}{\|l\|l} \hline \text { Fu-Chi Investment } \\ \text { Co., Ltd. } \end{array}$ | Daniel M. Tsai | 47,143,696 | 47,623,696 | - | - | 14,482,421 | 14,482,421 | 3,641,870 | 3,962,870 | $\begin{aligned} & \text { 65,267,987 } \\ & * 0.5940 \% \end{aligned}$ | $\begin{aligned} & \text { 66,068,987 } \\ & \text { *0.6013\% } \end{aligned}$ | 20,488,529 | 20,488,529 | - | - | 4,939,700 |  | 4,939,700 |  | $\begin{array}{\|c} 90,696,216 \\ { }^{*} 0.8254 \% \end{array}$ | $\left.\begin{array}{\|c\|} 91,497,216 \\ { }^{0} 0.8327 \% \end{array} \right\rvert\,$ | 6,214,412 |
| Director | $\begin{array}{\|l\|} \hline \text { Fu-Chi Investment } \\ \text { Co., Ltd. } \end{array}$ | Richard M. Tsai |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Director | $\begin{array}{\|c\|c\|} \hline \text { Fu-Chi Investment } \\ \text { Co., Ltd. } \end{array}$ | Chris Tsai |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Director | $\begin{aligned} & \text { TCC Investment } \\ & \text { Co., Ltd. } \end{aligned}$ | Jamie Lin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Independent Director | Hsueh-Jen Sung |  | 7,200,000 | 7,200,000 | - | - | 21,723,630 | 21,723,630 | 2,020,000 | 2,020,000 | $\begin{aligned} & 30,943,630 \\ & \text { *0.2816\% } \end{aligned}$ | $\begin{aligned} & 30,943,630 \\ & { }^{*} 0.2816 \% \end{aligned}$ | - | - | - | ${ }^{-}$ | - | - | - | - |  |  |  |
| Independent Director | Char-Dir Chung |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Independent Director | Hsi-Peng Lu |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $30,943,630$ | $30,943,630$ | 400,000 |
| Independent Director | Tong Hai Tan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Independent Director | Drina Yue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Note 1: According to the Company's Articles of Incorporation and the Rules for Setting Director's Remuneration, directors' remuneration is determined based on their duties, risks and involvement. The Remuneration and Nomination Committe reviews the compensation mechanism periodically.
Note 2: The figures in the table include expenses for company cars and gasoline reimbursement, but do not include compensation paid to company drivers, which totaled NT\$728,896.
Note 3 : In addition to the above table, remuneration paid to directors for their services to all consolidated entities (such as consultants who are not employees) totaled $\mathrm{N} T \$ 5,163,918$.

## 2. Range of compensation to directors

| Range of compensation to directors | Name of directors |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Director's compensation |  | Director's compensation + Compensation as an employee |  |
|  | On a stand-alone basis | On a consolidated basis | On a stand-alone basis | On a consolidated basis |
| NT\$0~NT\$999,999 | Chris Tsai, Jamie Lin | Chris Tsai, Jamie Lin | Chris Tsai | Chris Tsai |
| NT\$1,000,000~NT\$1,999,999 | Richard M. Tsai | Richard M. Tsai | Richard M. Tsai | Richard M. Tsai |
| NT\$2,000,000~NT\$3,499,999 | TCC Investment Co., Ltd. | TCC Investment Co., Ltd. | TCC Investment Co., Ltd. | TCC Investment Co., Ltd. |
| NT\$3,500,000~NT\$4,999,999 | - | - | - | - |
| NT\$5,000,000~NT\$9,999,999 | Hsueh-Jen Sung, Char-Dir Chung, Hsi-Peng Lu, Tong Hai Tan, Drina Yue | Hsueh-Jen Sung, Char-Dir Chung, Hsi-Peng Lu, Tong Hai Tan, Drina Yue | Hsueh-Jen Sung, Char-Dir Chung, Hsi-Peng Lu, Tong Hai Tan, Drina Yue | Hsueh-Jen Sung, Char-Dir Chung, Hsi-Peng Lu, Tong Hai Tan, Drina Yue |
| NT\$10,000,000~NT\$14,999,999 | Fu-Chi Investment Co., Ltd. | Fu-Chi Investment Co., Ltd. | Fu-Chi Investment Co., Ltd. | Fu-Chi Investment Co., Ltd. |
| NT\$15,000,000~NT\$29,999,999 | - | - | Jamie Lin | - |
| NT\$30,000,000~NT\$49,999,999 | Daniel M. Tsai | Daniel M. Tsai | Daniel M. Tsai | Daniel M. Tsai, Jamie Lin |
| NT\$50,000,000~NT\$99,999,999 | - | - | - | - |
| NT\$100,000,000 and above | - | - | - | - |
| Total | 11 | 11 | 11 | 11 |

3. Management executives' compensation

|  |  |  | Unit: NT\$ |
| :---: | :---: | :---: | :---: |
| Title and name | President, Jamie Lin; Executive Vice President and Chief Financial Officer, Rosie Yu; Senior Vice President and Chief Technology Officer, Tom Koh; Vice President and Chief Data Officer, Eddie Chan; Vice President, C.H. Wu;Vice President, Steve Chou; Vice President, Tim Lee; Vice President, Kate Chen; Vice President, Jay Hong; Vice President, Shirley Chu; Vice President, Joan Hung; Vice President, Ming-Tung Wu; Vice President, David Lin; Vice President, Naomi Lee; Vice President, Iris Liu; Vice President, Daphne Lee; Vice President, Michael Teng <br> Resigned managers: <br> Vice President and Chief Information Officer, James Chang |  | Total |
| Salary (A) | Stand-alone |  | 88,564,878 |
|  | Consolidated |  | 88,924,878 |
| Pension (B) * | Stand-alone |  | 1,728,000 |
|  | Consolidated |  | 1,728,000 |
| Performance-based salary (C) | Stand-alone |  | 57,781,233 |
|  | Consolidated |  | 58,166,937 |
| Earnings paid as bonus to employees (D) | Stand-alone | Cash | 28,982,400 |
|  |  | Stock | - |
|  | Consolidated | Cash | 28,982,400 |
|  |  | Stock | - |
| $A+B+C+D$ <br> *as a \% of net profit | Stand-alone |  | $\begin{array}{r} 177,056,511 \\ * 1.6113 \% \end{array}$ |
|  | Consolidated |  | $\begin{array}{r} \hline 177,802,215 \\ * 1.6181 \% \\ \hline \end{array}$ |
| Compensation from investees other than subsidiaries |  |  | 6,214,412 |

Note 1: The Company's contribution to employees' pension account, not actual amount paid.
Note 2: Figures do not include compensation paid to company drivers, which totaled NT\$2,172,636.

## 4. Range of compensation to management executives

| Range of compensation to management executives | Name of management executives |  |
| :---: | :---: | :---: |
|  | On a stand-alone basis | On a consolidated basis |
| NT\$0~NT\$999,999 | - | - |
| NT\$1,000,000~NT\$1,999,999 | - | - |
| NT\$2,000,000~NT\$3,499,999 | - | - |
| NT\$3,500,000~NT\$4,999,999 | - | - |
| NT\$5,000,000~NT\$9,999,999 | Eddie Chan, C.H. Wu, Steve Chou, Kate Chen, Jay Hong, Shirley Chu, Joan Hung, Ming-Tung Wu, David Lin, Naomi Lee, Iris Liu, Daphne Lee, Michael Teng | Eddie Chan, C.H. Wu, Steve Chou, Kate Chen, Jay Hong, Shirley Chu, Joan Hung, Ming-Tung Wu, David Lin, Naomi Lee, Iris Liu, Daphne Lee, Michael Teng |
| NT\$10,000,000~NT\$14,999,999 | Tom Koh, Tim Lee, James Chang, | Tom Koh, Tim Lee, James Chang |
| NT\$15,000,000~NT\$29,999,999 | Jamie Lin, Rosie Yu | Rosie Yu |
| NT\$30,000,000~NT\$49,999,999 | - | Jamie Lin |
| NT\$50,000,000~NT\$99,999,999 | - | - |
| NT\$100,000,000 and above | - | - |
| Total | 18 | 18 |

Note: Compensation paid to managers in the above table was based on tenure. Compensation paid to managers who also served as directors is detailed in the "Directors' compensation" table.

## 5. Compensation mix of management executives

| Title and name | Salary and pension | Performance-based salary | Earnings paid as bonus to employees |
| :---: | :---: | :---: | :---: |
| President, Jamie Lin | 37.4\% | 43.2\% | 19.4\% |
| Executive Vice President and Chief Financial Officer, Rosie Yu | 46.0\% | 32.9\% | 21.1\% |
| Senior Vice President and Chief Technology Officer, Tom Koh | 46.3\% | 33.4\% | 20.3\% |
| Vice President and Chief Data Officer, Eddie Chan | 47.6\% | 33.2\% | 19.2\% |
| Vice President, C.H. Wu | 53.2\% | 31.8\% | 15.0\% |
| Vice President, Steve Chou | 46.7\% | 33.3\% | 20.0\% |
| Vice President, Tim Lee | 88.7\% | 11.3\% | 0.0\% |
| Vice President, Kate Chen | 32.0\% | 42.6\% | 25.4\% |
| Vice President, Jay Hong | 53.7\% | 31.2\% | 15.1\% |
| Vice President, Shirley Chu | 46.2\% | 35.1\% | 18.7\% |
| Vice President, Joan Hung | 48.1\% | 32.3\% | 19.6\% |
| Vice President, Ming-Tung Wu | 31.5\% | 43.5\% | 25.0\% |
| Vice President, David Lin | 51.9\% | 34.5\% | 13.6\% |
| Vice President, Naomi Lee | 48.8\% | 32.5\% | 18.7\% |
| Vice President, Iris Liu | 52.9\% | 33.4\% | 13.7\% |
| Vice President, Daphne Lee | 48.3\% | 33.9\% | 17.8\% |
| Vice President, Michael Teng | 47.7\% | 34.8\% | 17.5\% |
| Vice President and Chief Information Officer, James Chang* | 84.6\% | 15.4\% | 0.0\% |

* Resigned

6. Employee profit sharing paid to management executives

Unit: NT\$

| Title and name | Stock bonus | Cash bonus | Total | As a \% of net profit |
| :---: | :---: | :---: | :---: | :---: |
| President, Jamie Lin <br> Executive Vice President and Chief Financial Officer, Rosie Yu <br> Senior Vice President and Chief Technology Officer, Tom Koh <br> Vice President and Chief Data Officer, Eddie Chan <br> Vice President, C.H. Wu <br> Vice President, Steve Chou <br> Vice President, Tim Lee <br> Vice President, Kate Chen <br> Vice President, Jay Hong <br> Vice President, Shirley Chu <br> Vice President, Joan Hung <br> Vice President, Ming-Tung Wu <br> Vice President, David Lin <br> Vice President, Naomi Lee <br> Vice President, Iris Liu <br> Vice President, Daphne Lee <br> Vice President, Michael Teng | - | 28,982,400 | 28,982,400 | 0.2638\% |

## Compensation of directors and management executives as a percentage of net income over the past two years and guiding principles

## 1. Directors' compensation

Unit: NT\$

| Type | Year | Directors' compensation | Net income | As a \% of net income |
| :---: | :---: | ---: | ---: | :---: |
| On a stand-alone basis | 2020 | $107,127,543$ | $11,286,553,218$ | $0.9492 \%$ |
|  | 2021 | $121,639,846$ | $10,988,164,899$ | $1.1070 \%$ |
|  | 2020 | $113,161,971$ | $11,286,553,218$ | $1.0026 \%$ |
|  | 2021 | $129,055,258$ | $10,988,164,899$ | $1.1745 \%$ |

## Guiding principles for compensation of directors

## Remuneration policies, standards and package

(1) Directors' (including independent directors) remuneration and compensation are paid according to the Company's Articles of Incorporation and Rules for Setting Director's Remuneration as approved by the board. Remuneration or other equivalent allowance for directors is based on their involvement in the Company's operations, contribution to the Company, and industry norms. Compensation paid to directors is pursuant to the ratio specified in the Company's Articles of Incorporation, when the company makes a profit.
(2) Transportation allowances are paid based on attendance in board meetings and for services rendered as the chairman or a member of the Audit Committee or Remuneration and Nomination Committee.

## Procedures for setting remuneration

(1) In accordance with the Company's Articles of Incorporation, compensation paid to directors shall not exceed $0.3 \%$ of the Company's annual profit after deducting losses from previous years.
(2) Directors' remuneration and transportation allowances are determined in accordance with the Rules for Setting Director's Remuneration.

## Performance factor

According to the Company's Articles of Incorporation, directors' remuneration shall be based on the Company's operating profit. Directors' remuneration is assessed based on their contribution to the operations of the Company and the board. The Company also has Rules for Setting Director's Remuneration, and the Remuneration and Nomination Committee reviews the compensation mechanism periodically, taking future operating risks, environmental conservation and corporate social responsibility into consideration.

## 2. Compensation of management executives

Unit: NT\$

| Type | Year | Compensation of <br> management executives | Net profit | As a \% of net profit |
| :---: | :---: | ---: | ---: | :---: |
| On a stand-alone basis | 2020 | $156,777,681$ | $11,286,553,218$ | $1.3891 \%$ |
|  | 2021 | $177,056,511$ | $10,988,164,899$ | $1.6113 \%$ |
| On a consolidated basis | 2020 | $162,706,813$ | $11,286,553,218$ | $1.4416 \%$ |
|  | 2021 | $184,016,627$ | $10,988,164,899$ | $1.6747 \%$ |

## Guiding principles for compensation of management executives

## Remuneration policies, standards and package

(1) Compensation paid to the president and vice presidents comprises a fixed monthly salary and performance bonus.
(2) Performance bonuses are determined based on the president's or the vice president's contribution to the Company and the results of an annual performance appraisal. The above-mentioned bonuses have been proposed by the Remuneration and Nomination Committee for approval at the board meeting.

## Procedures for setting performance bonuses

(1) In accordance with the Company's Articles of Incorporation, employee profit sharing shall come from a pool of $1 \%$ to $3 \%$ of the Company's annual net income after deducting losses from previous years.
(2) Year-end bonuses are set based on the Company's performance and the annual budget approved by the board and the chairman.

## Performance factor

(1) Variable compensations in the form of employee profit sharing and performance-based bonuses account for approximately $40 \%$ to $50 \%$ of the remuneration and are determined based on the president's or vice president's contribution to the Company's operations. The Company shall review the compensation mechanism periodically, taking future operating risks, environmental conservation and corporate social responsibility into consideration. To strengthen the link between corporate social responsibility and managers' compensation, if the president or vice president fails to meet all CSR metrics, his/her annual performance ranking may drop by one level, or his/her employee profit sharing and performance-based bonus may be cut by up to $10 \%$.
(2) The Human Resources Division is tasked with preparing the annual compensation for the president and vice presidents, and submitting a report to the Remuneration and Nomination Committee.

